

# Appendix

## Formal

Organized  
Outer directed  
Conservative  
Disciplined  
Structured  
Proper  
Compulsive  
Closed

## Informal

Impulsive  
Risk taking  
Friendly  
Casual  
Enthusiastic  
Boisterous  
Loose  
Open

## Dominant

Take charge  
Assertive  
Goal oriented  
Strong willed  
Ambitious  
Opinionated  
Direct  
Demanding  
Appearing confident

## Easy Going

Shy passive  
Sensitive  
Submissive  
Laid back  
Relaxed  
Listeners  
Accommodating  
Considerate  
Appearing calm